



It's who you know.

Member Information Exchange Sheet

Fill out this sheet and give it to your One-on-One Partner

Business Name _____

Years in this business _____

What are some of your previous jobs and how did you end up where you are now?

Family & Personal Information

Spouse/Significant other _____

Kids or animals _____

Hobbies _____

Something no one knows about me _____

My key to success _____

Goals - *Either business or personal these are objectives you want or need to meet*

Accomplishments - *Your knowledge, skills and experiences can be surmised from your achievements*

Networks - *Are you a part of another association, company, religious group, or organization?*

What is the best kind of referral for you?

What is a "bad" referral?
